

Backed up by the best references: signotec.

Partners

ACP / Austria Innosoft

International Business Solutions LLS / Dubai Adobe

Bechtle Logistik & Service Liko Pris / Slovenia

Bundesdruckerei Medistar Nepatec Cancom

Fiducia Ratiodata IT & Lösungen & Service

Finanz Informatik

Topaz Systems / USA

Gemalto / Europe T-Systems

Henrichsen **UBH Software & Engineering**

Hewlett Packard Van den Berg Höft & Wessel Vision Box / Portugal

Wincor Nixdorf / International **IBM Germany**



- Banking
- Health Care
- Trade
- Industry
- Logistics
- Pharmaceuticals
- Service & Support
- Insurance
- Administration



signotec GmbH is the leading provider of technology for capturing and processing hand-written signatures electronically. With over 150 000 licences in place, our software is the top-selling brand on the market. In effect, signotec software sets the standard when it comes to processing signatures electronically using signature pads or tablet PCs. On our customers' behalf, we develop comprehensive system solutions for any number of application areas. We are therefore in a position to provide you with the best possible support for developing specific solutions.

More than 4000 discerning customers have already seen what we can offer. There are very few notable companies that do not yet count themselves among our customers.

Be it in trade, industry or the financial sector, signotec solutions have proved their worth all-round, both in Germany and across the globe. Our international focus attracts all companies that operate not only nationally but also across borders.



References

ABB / Europe **AEG Power Solutions**

AGFA

AVIS Autovermietung

AWD RASE

Basler Versicherung

BKS Schließtechnik

BMW Carl Zeiss

Claas Landtechnik

Concordia Versicherungsgruppe

Deutsche Bank

DHL / Netherlands

DMG Gildemeister / International

Dralle Aufzüge **EWE TEL**

Famila Handelsmarkt FANUC Robotics / Europe Fresenius Medical Care

GF Healthcare / International

Grazer Wechselseitige Versicherung / Austria

Helvetia Versicherungen

Hörmann

ID Ausweissysteme

IKEA

INTER Versicherungen

Knauf Gips

Krombacher Brauerei

KUKA Robotei Lippische Landes-Brandversicherung

Loos Deutschland

M. Kaindl Holzindustrie / Austria

Mercadona / Spain METRO Miele / Europe Mühlbauer Netcologne

Öffentliche Versicherung Braunschweig

Olympus / Europe

Nürnberger

Österreichische Beamtenversicherung Ostfriesische Landschaftliche Brandkasse

Philips / International

Provinzial Versicherung Rauch Fruchtsäfte / Austria RheinLand Versicherungsgruppe

RWE

SIEMENS / Europe Sparkassen

Stadtverwaltungen und Gemeinden

SUVA / Switzerland

Thales Security Systems / France

ThyssenKrupp Rasselstein T-Mobile Austria Tokheim / Benelux

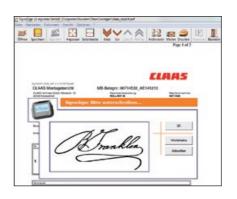
TRUMPF / International Unisvs

Vaillant / Austria Veltins Brauerei

Trüb / Switzerland

Volks- und Raiffeisenbanken Weber Maschinenbau Wer liefert was?

Wolford / Austria Yahoo!



SignoSign in use in CLAAS's technical service division. Secure signing of service reports in PDF format and further processing.



Adobe Reader plug-in in use at the Sparkassen Organisation. Secure signing of Adobe LiveCycle documents to ensure authentication.



SignoSign integrated into the Pro-Net service application at Provinzial Insurance. Signing of application forms and consultation records.

Eliminate doubt with certainty: the electronic signature.

A few years ago, a famous credit card company ran an advertising campaign, promising that its name was good enough to pay with.

Making your intentions clear using a signature is one of the most proven and reliable methods there is. Thanks to secure e-signing techniques, companies and customers have been saving considerable time and money for years.

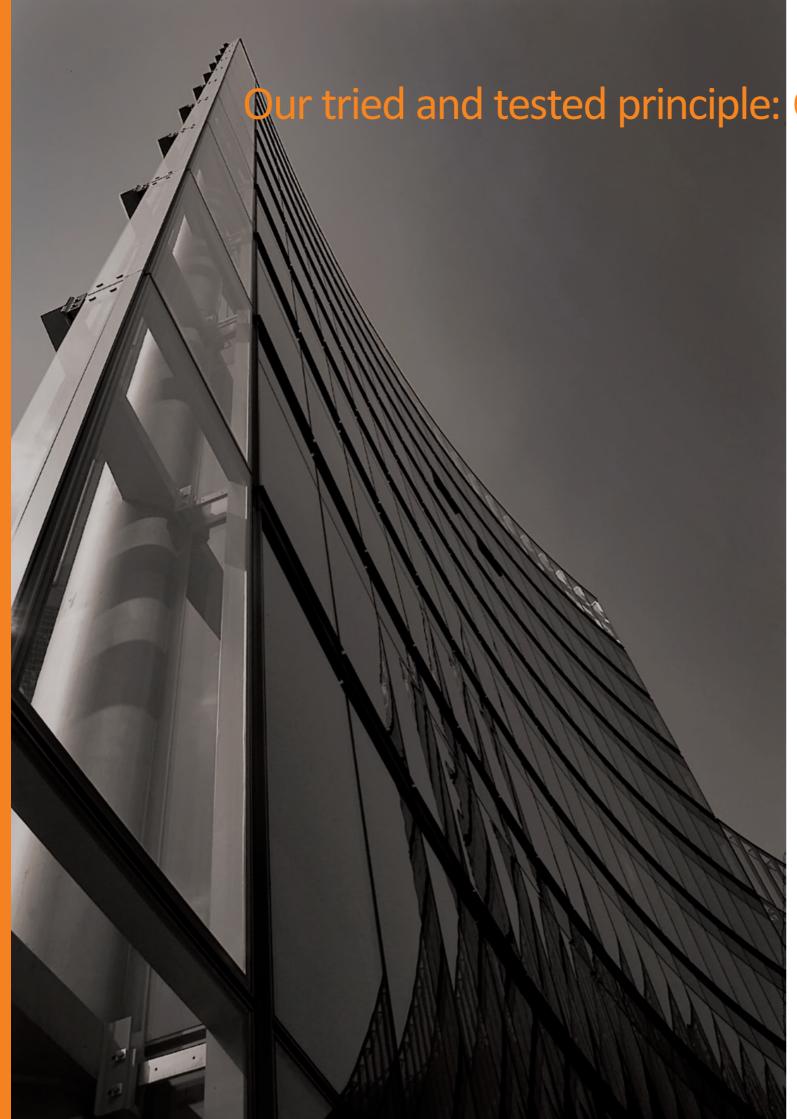
The world's first digital signature was used to seal an agreement between the US and Ireland, which related – very aptly – to the e-commerce sector. The agreement was electronically signed in 1998. Since then, developments in this area have been incredible, with the world now on track to becoming almost completely digitised.



For many companies, the security provided by an electronic signature captured using a signotec signature pad reduces costs and workload considerably. The technology has proven its worth over many millions of transactions and is becoming increasingly prevalent in the market. And this is perhaps the most notable thing, given that users are largely sceptical where security-sensitive data is concerned. In the meantime, however, all of us now sign electronically when we're out shopping or at the bank, almost without thinking, as if things had always been this way.

And the fact that there hasn't been a single incident in all this time rightly justifies the trust placed in the technology again and again. The achievement that lies behind all this is often synonymous with signotec, as we are the company at the forefront of the European e-signature sector.





ur tried and tested principle: Complete solutions from a single source.

The integration of hardware and software is crucial for the success of any solution. An efficient system that works smoothly from day one saves time and money, also from day one. It sounds so simple but this principle requires each and every component to be optimally aligned and the system to be implemented perfectly in its architecture.

Practical experience shows that costs can be reduced by up to 80% with signotec solutions. By using a handwritten electronic signature, a continuous process chain for the digital document can be realised, from creation all the way to archiving, without any discontinuity in media.

By incorporating the signed electronic documents into the workflow of a cohesive document management system, costs are reduced, processing and lead times accelerated and, above all, misuse is prevented.

Benefits

- Reduces costs
- Prevents misuse
- Avoids discontinuity of media
- Reduces processing times
- Optimises processes
- Prevents fraud



The basis for our solutions: our products.

Our software allows for workflows without any discontinuity of media across all processes. Cost-intensive procedures such as printing, scanning, faxing, paper logistics or manual archiving are therefore resigned to the past. Documents no longer have to be printed for signing, but can be signed on screen.

The necessary hardware also comes directly from us. To ensure that each and every component is optimally aligned, we rely primarily on products we have developed ourselves, but also on products developed by our longstanding partners.

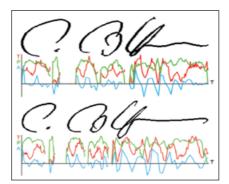




signotec signoPAD API. Visual control/OCX based on ActiveX technology. Exclusively for signotec's Sigma and Omega pads.



Graphical display of signature characteristics such as speed, pressure, direction of motion, acceleration characteristics, etc.



Automatic comparison of individual handwriting characteristics evident in the signature with reference signatures.

As experts in the field of processing biometric signatures and integrating digital signatures into electronic processes, signotec has developed a host of software solutions, ranging from electronic signature solutions and solutions for checking and comparing signatures visually and digitally, right through to workflow components.

Our signature solutions, which are user friendly and easy to install, allow the complete digitisation and streamlining of processes that require a signature, even directly at the point of sale.

signotec technology has been tested by an independent handwriting expert. In relation to detailed graphical and forensic analysis, which is acceptable in court as a means of ascertaining authorship by comparing handwriting styles, our technology has been duly endorsed for such use and has even been found to be better than original signatures on paper.

'SignoSign' has been tested in conjunction with signotec's 'Sigma' signature pad. Our hardware and software have been given the seal of approval from TÜV Saarland. The security of our products has thus been confirmed by an independent body.



We protect more than the names of your customers: your company.

Handling signatures and data securely is of top priority when it comes to using electronic signatures. Nothing less than the complete absence of errors will do. It is not only our credibility that depends on this but also, in a broader sense, that of your company. We are crucially aware of the responsibility that this brings with it. And it is also one of the reasons why we offer complete solutions that are subject to continuous monitoring.



One component, which is key to security, is the absolute reliability of the system - something that we guarantee as a complete service provider. Another is the prevention of misuse, for example, in the signotec products used for signing PDF and TIFF documents. Where e-signatures are used, the image of the signature is inserted into the document, but not just as an optical endorsement. The unique, individual characteristics of the signer's handwriting is also stored in the document.

The dynamic and biometric features of the signature are inextricably tied to the document, so that any manipulation of the document or signature is detected immediately and authoritatively. And to ensure that the signature cannot be tapped into during capture via the signature pad, data transfer between the pad and PC is safeguarded by a high degree of protection.

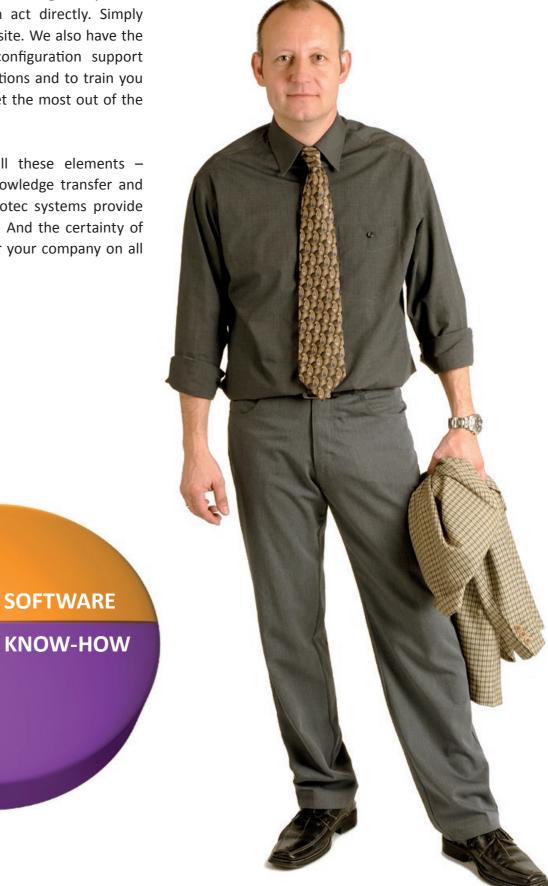
If maintenance is needed during the system's operation, signotec can act directly. Simply over the Internet or on site. We also have the expertise to provide configuration support and product demonstrations and to train you and your staff so you get the most out of the system.

In bringing together all these elements encryption, support, knowledge transfer and all-round service - signotec systems provide comprehensive security. And the certainty of doing the right thing for your company on all levels.

HARDWARE

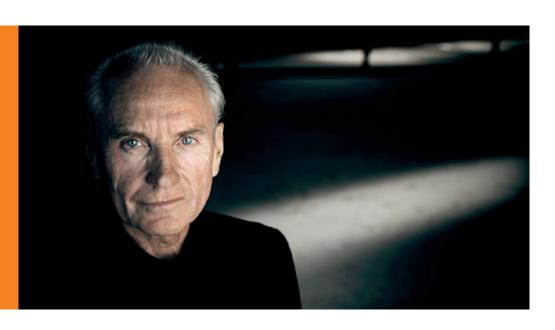
SERVICE

SOFTWARE



signotec

e-signature solutions



Head Office

signotec GmbH Am Gierath 20 b D-40885 Ratingen T.: +49 (0) 21 02 - 5 35 75-10 F.: +49 (0) 21 02 - 5 35 75-39

Branch Office, North

signotec GmbH Vorenhagen 16 D-31637 Rodewald T.: +49 (0) 50 74 - 96 10 80 F.: +49 (0) 50 74 - 96 10 81

Branch Office, Austria

signotec solutions GmbH Bundesstraße 228 A-8471 Spielfeld T.: +43 (0) 34 53 - 20 00 4 F.: +43 (0) 34 53 - 30 85 2

Mail: info@signotec.de Web: www.signotec.com

